

# Capital Accumulation Games of Infinite Duration

CHAIM FERSHTMAN AND EITAN MULLER

*Northwestern University Kellogg School of Management,  
2001 Sheridan Road, Evanston, Illinois 60201*

Received April 1, 1983; revised November 15, 1983

Consider a market in which firms accumulate capital according to the Nerlove-Arrow capital accumulation equation. Each player chooses a path of investment and thus an induced path of capital to maximize his total discounted profits which depend on his own capital and the capital stocks of his rivals. Existence is proved for such a nonzero sum, infinite horizon differential game and conditions under which the game converges to a particular stationary point, regardless of the initial conditions are shown. Thus, the game possesses the property of conditional global asymptotic stability. *Journal of Economic Literature*, Classification Numbers: 022, 611.

## 1. INTRODUCTION

The main purpose of this paper is to investigate a class of games in which each player accumulates some form of capital. The payoff of each player depends on his own capital and the capital stocks of his rivals. Changes in stock, however, are not instantaneous. The firm can invest in the capital stock and it deteriorates at a certain constant proportional rate. Each player thus chooses a path of investment and thus an induced path of capital accumulation so as to maximize his total discounted profits.

The first issue in such a game is the problem of existence of paths which form a Nash solution, i.e., given the paths of the rivals, the firm's strategy is the best response for these paths.

When the existence issue is solved, the main issue is whether such markets have a stationary equilibrium and whether the market will converge to the stationary point. It is straightforward to show that even if a stationary equilibrium path exists, in the finite horizon case the market will not converge to the stationary equilibrium point. Thus the issue of convergence necessitates introducing infinite horizons. To clarify the economic situations of our games, the following are examples that fall into our general class.

**EXAMPLE 1 (Durable good production).** Consider a market for a durable good. The rental price  $p$  is a function of the total stock in the

market. Firm  $i$  can change its stock of durables,  $Q_i(t)$ , by producing  $x(t)$  units at time  $t$  and its stock depreciates at a constant rate of  $\delta$ . Thus its equation is  $\dot{Q}_i = x_i - \delta_i Q_i$ . Its revenues at time  $t$  are given by  $p(Q_1 + Q_2)Q_i$  and its cost of production is  $C_i(x)$ .

**EXAMPLE 2 (Advertising and goodwill).** Consider a market in which the firms accumulate goodwill  $G_i$  according to the Nerlove–Arrow equation  $\dot{G}_i = a_i - \delta_i G_i$ , where  $a_i$  is the advertising investment and  $\delta_i$  the depreciation due to forgetting and other reasons. Sales of firm  $i$  will be some concave function of its relative market share. Price will be determined by a Cournot-type solution. Thus the revenues of firm  $i$  is given by  $f_i(G_i/\sum_j G_j)$  for some concave function  $f_i$ . This subject is dealt with separately by the authors [10].

This work is an extension of two separate lines of research: capital accumulation and differential games.

The capital accumulation equation which is used in this paper was originally investigated by Nerlove and Arrow [20]. Arrow [1, 2] has generalized his original findings by considering two extensions: the first considers a general decay which is not necessarily exponential, and the second considered a nonstationary economic environment. Gould [13], by considering the model of Nerlove–Arrow with strictly convex cost has found that for any initial value of the stock of capital, there exists an initial investment such that the induced capital path converges to a stationary point.

At the same time a whole stream of related research began investigating the stability properties of capital accumulation growth models. In particular, the interest was in finding conditions under which a capital growth system would converge to a particular stationary point regardless of the initial conditions. Such a system was defined as having the global asymptotic stability property. See, for example, the special issue of *J. Economic Theory* (February 1976) and in particular Cass and Shell [6] and Brock and Scheinkman [5]. The common type of condition that relates these works is that more than strict convexity (concavity) is needed.<sup>1</sup>

We are interested in extending the issue posed by Gould. His type of stability can be denoted by *conditional global asymptotic stability* which is weaker than global asymptotic stability since the path converges just for a particular initial condition of investment. In our game global asymptotic stability is ruled out since it can be shown that the game does not even

<sup>1</sup> A function  $f$  is more convex than  $g$  if  $f - g$  is convex. The functions that are needed in these cases are functions which are more convex than quadratic function.

possess local stability. We do, however, investigate the issue of conditional local and global stability.

In terms of differential games, we choose to formulate an open loop solution although it is known to have some limitations; see Spence [24] or Kydland [17].<sup>\*</sup> The closed loop solutions, however, are known to exist only with severe limitations on the structure and duration of the game, for example, Reinganum [21]. The existence issue for zero sum differential games has been extensively investigated. For a review and summary of this line of research, see Friedman [12].

For open loop, nonzero sum, differential games, Scalzo [22] first proved existence for any finite duration. Proofs of existence prior to his work were known only for "small" duration. Scalzo's work has been extended by Wilson [26] and Williams [25] to games with *incomplete information* and by Scalzo and Williams [23] to games with nonlinear state equations. All three extensions dealt with the finite horizon case.

The issue of conditional local and global asymptotic stability of differential games has been recently investigated in three interesting papers: Brock [4], Flaherty [11], and Haurie and Leitmann [14]. These works assumed the existence of a solution to the particular differential game investigated.<sup>2</sup> Flaherty showed conditions for local stability of a linear—quadratic game. Brock and Haurie and Leitmann studied a family of games that is richer than the one studied in our work. Using the Lyapunov function they showed sufficient conditions for conditional global asymptotic stability for bounded solutions. The interesting point to observe is that in our setting, the same conditions that assure us of the existence of a solution and the existence of a unique stationary point are also sufficient for the existence of a solution that converges to the stationary point regardless of the initial conditions, i.e., they guarantee that the stationary point is conditionally globally asymptotically stable.

Thus, in terms of contribution to differential games we first provide a simpler proof for a setting similar to Scalzo. Then we extend this result by proving existence to the infinite horizon case. Third, because of our method of proof we are able to show the convergence to a stationary equilibrium regardless of the initial stocks of capital.

<sup>2</sup> Flaherty claims existence to her problem which is linear—quadratic. Her proof, however, is incomplete. The theorem in Pontryagin's book on which her existence claim is based is indeed *the elementary theorem of differential equations that guarantees a solution in a small neighborhood around the initial conditions. An additional argument is needed to show continuation of the solution for the interval  $(0, \infty)$ .*

## 2. FORMULATION

We consider a game  $G$  with two players where the payoff for each player is its total discounted profits. Instantaneous profits depend on the firm's own capital stock as well as the capital stocks of its rivals. Capital stock  $K_i$  accumulates according to the Nerlove–Arrow capital accumulation equation

$$\dot{K}_i = I_i - \delta_i K_i, \quad K_i(0) = K_{i0}, \quad i = 1, 2. \quad (1)$$

Where  $I_i$  is the investment in the capital stock  $K_i$  of firm  $i$ , and  $\delta_i$  is the depreciation constant. The planning horizon is denoted by  $T$ .

To define a game we have to specify the strategy spaces  $S_1, S_2$  and the payoffs.

Player  $i$ 's strategy is assumed to belong to the following set:

$$S_i = \{I_i(t): [0, T] \rightarrow [0, \bar{I}_i] \mid I_i(t) \text{ is piecewise continuous on } [0, T]\},$$

where  $\bar{I}_i$  is given in Assumption 1.

The payoff for firm  $i$  is defined by

$$J_i = \int_0^T e^{-rt} \{\pi_i(K_1, K_2) - C_i(I_i)\} dt, \quad (2)$$

where  $r$  is the discount rate,  $T$  might be finite or infinite, and  $C_i(I_i)$  is the cost of investing  $I_i$  units.

**ASSUMPTION 1.** *The control  $I_i(t)$  takes its value in a compact set  $[0, \bar{I}_i]$ . For example, a cost function  $C_i(I_i)$  that is convex and satisfies that  $\lim C_i \rightarrow \infty$  as  $I_i \rightarrow \bar{I}_i$  will induce a control function satisfying Assumption 1.*

The instantaneous profit function  $\pi_i(K_1, K_2)$  and cost function  $C_i(I_i)$  satisfy

**ASSUMPTION 2.**  *$\pi_i(K_1, K_2) \in C^2$ , is increasing and strictly concave function of  $K_i$ , decreasing in  $K_j$  (for  $i \neq j$ ,  $i, j = 1, 2$ ),  $C_i(I_i) \in C^2$ , is strictly increasing strictly convex, and  $C_i'(0) = 0$  (for  $i = 1, 2$ ).*

It can be checked that the two examples given earlier can satisfy Assumption 2 (with respect to the revenue function). In Example 2 note that the revenue function will be increasing and concave in  $G_i$  if  $f$  is increasing and concave in its argument; see Fershtman [9].

We consider an open loop differential game, i.e., the problem of player  $i$  is to maximize  $(J_i)$  subject to his capital constraint given in (1), given  $K_j(t)$  for ( $j \neq i$ ).

Define the game  $G(K_{10}, K_{20}, T)$  as the game with strategy spaces  $S_i$ ,

payoff functions as in (2), time horizon  $T$ , and at  $t = 0$ , the game starts at the initial stocks of  $K_i(0) = K_{i0}$  ( $i = 1, 2$ ) and satisfies Assumptions 1 and 2. Finally, let  $K_0 = (K_{10}, K_{20})$ .

A *Nash Equilibrium* for the game  $G(K_0, T)$  (for  $T \in [0, \infty)$ ) is a pair of functions  $I_1^*(t), I_2^*(t)$  such that  $I_i^*(t)$  maximizes (2) subject to (1) given  $I_j^*(t)$  ( $i \neq j$ ).

A *Stationary Nash Equilibrium* for  $G(K_0, T)$  is a pair of values  $(I_1^*, K_1^*), (I_2^*, K_2^*)$  such that  $I_i^* = \delta_i K_i^*$  and the pair  $(I_1^*, I_2^*)$  is a Nash equilibrium for the game  $G(K_1^*, K_2^*, \infty)$ .

We shall call a stationary equilibrium point  $(K_1^*, K_2^*)$  *conditionally locally asymptotically stable* if there exists a two-dimensional manifold  $S$ , containing  $(K_1^*, K_2^*, I_1^*, I_2^*)$  such that for every  $(K_1, K_2, I_1, I_2) \in S$  the solution of the game  $G$  which starts at  $(K_1, K_2, I_1, I_2)$  converges to the stationary equilibrium point.

We shall call a stationary equilibrium point  $(K_1^*, K_2^*)$  *conditionally globally asymptotically stable* if there exists a two dimensional manifold  $S$ , containing  $(K_1^*, K_2^*, I_1^*, I_2^*)$  such that for every initial conditions  $K_{10}, K_{20}$  there exists a pair of initial investment  $I_{10}, I_{20}$  such that  $(K_{10}, K_{20}, I_{10}, I_{20}) \in S$  and the solution of the game  $G(K_{10}, K_{20}, \infty)$  converges to the stationary equilibrium point  $(K_1^*, K_2^*)$ .

### 3. FINITE TIME HORIZON

In this section we consider the game  $G(K_{10}, K_{20}, T)$  for finite time horizon  $T$ .

We prove that for any  $K_0$ , and any  $T$ , there exists a path  $(I_1(t), I_2(t))$ , such that this pair of functions is a Nash equilibrium for the game  $G$ .

Define the following family of functions

$$B_{Li}([0, T]) = \{f \in C([0, T]) \mid 0 \leq f(t) \leq \bar{I}_i / \delta_i$$

$$\text{and } |f(t) - f(s)| \leq \bar{I}_i |(t - s)| \text{ for all } t, s \in [0, T]\},$$

where  $C([0, T])$  is the family of continuous, bounded function on  $[0, T]$ . Thus the family  $B_{Li}$  is bounded by a common bound and is "equiLipschitz," i.e., all the functions of the family share the same Lipschitz constant.

LEMMA 3.1.  $B_{Li}([0, T])$  is a convex, compact subset of  $C([0, T])$ .

*Proof.* We make use of Arzela Ascoli theorem (see Dunford and Schwartz, [8, Chap. 4] that states that if  $M$  is compact then a set in  $C(M)$  is conditionally compact if and only if it is bounded and equicontinuous.

Let  $M = [0, T]$  and let  $C(M)$  be  $B_{Li}$ . Since equiLipschitz implies equicon-

tinuity of  $B_{L_i}$ , Arzela Ascoli theorem can be applied and so  $B_{L_i}$  is conditionally compact for  $i = 1, 2$ .

Furthermore, by applying the triangle inequality it is clear that  $B_{L_i}$  is closed since a converging sequence of equiLipschitz functions converges to a Lipschitz function with the same constant. Convexity can be shown in the same fashion.

For each strategy  $I_i(t) \in S_i$  define the induced capital path as  $K_i(t)$  which is the solution of Eq. (1). Assumption (1) guarantees that  $I_i(t)$  is bounded by  $\bar{I}_i$ . Equation (1) guarantees that  $K_i(t)$  is continuous and bounded by  $\bar{K}_i = \bar{I}_i/\delta_i$  and that its Lipschitz coefficient is  $\bar{I}_i$ . Thus every induced capital path  $K_i(t)$  is a member of  $B_{L_i}([0, T])$ . For every  $K_j(t) \in B_{L_j}([0, T])$  consider the problem of maximizing (2) subject to (1) as a regular control problem for player  $i$ . Under Assumptions 1 and 2 (which guarantee sufficiency) there exists a unique  $\tilde{I}_i(t)$  that solves this control problem (see, e.g., Lee and Markus, [16, Chap. 4] for finite time horizon and Baum [3] for the infinite case). Clearly  $\tilde{I}_i$  induces a unique path of  $\tilde{K}_i \in B_{L_i}([0, T])$ .

ASSUMPTION 3.  $\pi_i^t = \partial\pi_i/\partial K_i$  is bounded, i.e.,  $|\pi_i^t| \leq L$  for some  $L > 0$ .

LEMMA 3.2. Consider a function  $\phi_i: B_{L_j}([0, T]) \rightarrow B_{L_i}([0, T])$  such that  $\phi_i(K_j(t)) = \tilde{K}_i(t)$ . Under Assumptions 1-3, the function is continuous with respect to the supremum metric  $\|f - g\| = \sup_t |f(t) - g(t)|$ .

*Proof.* We first consider the unconstrained maximization in which  $I_i(t)$  is allowed to have negative values. What we show later on is that the optimal control is strictly positive for any  $t$  and thus the constrained and unconstrained maximization problems are equivalent. Consider the maximization problems for firm 1 in which the stock of player 2 is given by  $K_2(t)$ . The problem can be solved by using standard control theory.

Define the current value Hamiltonian to be

$$H_1 = \pi_1(K_1, K_2) - C_1(I_1) + \lambda_1 I_1 - \lambda_1 \delta_1 K_1.$$

Under Assumptions 1 and 2 the necessary conditions for optimality are sufficient as well since the Hamiltonian is concave in  $K_1$  and  $I_1$ . The necessary conditions are

$$\dot{\lambda}_1 - r\lambda_1 = -\partial H_1/\partial K_1 = -\partial\pi_1/\partial K_1 + \lambda_1 \delta_1, \tag{3}$$

$$\partial H_1/\partial I_1 = 0 = -C'_1(I_1) + \lambda_1. \tag{4}$$

The solution of Eq. (3) for  $\lambda$  is given by

$$\lambda(t) = \int^T \pi_1^1(K_1(s), K_2(s)) e^{-(r+\delta_1)(s-t)} ds.$$

Since  $\pi_1^1 > 0$ ,  $\lambda$  is strictly positive. Therefore our assumption on the cost function  $C$  and Eq. (4) guarantee that  $I(t) > 0$ . Solving Eq. (3) for  $\lambda$ , (4) for  $I_1(t)$ , substituting into (1) and solving for  $K_1(t)$  yields

$$K_1(t) = \xi + \int_0^t e^{-\delta_1(t-s)} (C'_1)^{-1} \left\{ \int_s^T \pi_1^1(K_1(\tau), K_2(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds, \tag{5}$$

where  $\xi = K_{10} e^{-\delta_1 t}$ , and  $\pi_1^1$  denotes  $\partial\pi_1/\partial K_1$ .

We need to show that given a converging sequence  $K_2^n(t) \rightarrow K_2^0(t)$ , the corresponding sequence  $K_1^n(t) = \phi_1(K_2^n(t))$  satisfies  $K_1^n(t) \rightarrow K_1^0(t)$ , where  $K_1^0(t) = \phi_1(K_2^0(t))$ .

Assume *a contrario* that  $K_1^n(t)$  does not tend to  $K_1^0(t)$ . Without loss of generality (taking subsequence if necessary), we can assume that  $K_1^n(t) \rightarrow J(t)$  but  $J(t) \neq K_1^0(t)$ . From the fact that  $B_{Li}$  is equiLipschitz, it follows that the convergence of  $K_1^n$  is uniform and thus this and the continuity of  $C'_1$  and  $\pi_1^1$  imply that  $J(t)$  satisfies

$$J(t) = \xi + \int_0^t e^{-\delta_1(t-s)} (C'_1)^{-1} \left\{ \int_s^T \pi_1^1(J(\tau), K_2^0(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds.$$

Since the solution of (5) is unique, it follows that  $J(t) = K_1^0(t)$ . The fact that every converging sequence of  $K_1^n$  converges to  $K_1^0$  implies that  $K_1^n$  tends to  $K_1^0$ .

Note that the functions  $\phi_i$  are not reaction functions since they are not defined on the strategy space but rather on the state path space. If firm 2 chooses a path of investment  $I_2(t)$  which induces a path of capital  $K_2(t)$  then the optimal response of firm 1 will be to choose a path of investment such that the induced path of capital is  $\phi_1(K_2(t))$ .

**THEOREM 1.** *The differential game  $G(K_{10}, K_{20}, T)$  associated with Eqs. (1) and (2), and satisfies Assumptions 1–3 has a Nash equilibrium solution for any initial conditions  $K_{10}$  and  $K_{20}$ .*

*Proof.* Define the function  $\phi$  from  $B_{L1} \times B_{L2}$  into itself as follows: For every  $x \in B_{L1}$ ,  $y \in B_{L2}$  let

$$\phi(x, y) = (\phi_1(y), \phi_2(x)). \tag{6}$$

We make use of the Schauder–Tychonoff theorem which states that if  $A$  is a

compact convex subset of a locally convex linear topological space then every continuous mapping from  $A$  into itself has a fixed point.

Since  $C([0, T])$  is a Banach space, from Lemma 2,  $B_{L1} \times B_{L2}$  is a compact convex subset of a locally convex space, from Lemma 1 the function  $\phi$  is a continuous mapping and thus  $\phi$  has a fixed point. This fixed point is a Nash equilibrium solution for the game  $G(K_0, T)$ . Q.E.D.

The economic interpretation of Theorem 1 is that for every initial conditions  $K_{10}$  and  $K_{20}$ , there exists a pair of strategies  $(I_1^*(t), I_2^*(t))$  such that: first,  $I_i^*(t)$  is the best response for  $I_j^*(t)$  and second, the induced capital paths  $K_i^*(t)$  start at  $K_{i0}$ , for  $i = 1, 2$ .

In any such equilibrium, the assumptions of this model guarantee that both firms will be active. This can be seen by noting that  $\pi_1^1(0, K_2) > (r + \delta_1) C_1'(0)$  and using Gould's argument. Moreover, the firm will find it optimal to invest at any time  $t$ . The formal argument is given in Lemma 3.2. The intuitive argument is as follows. Zero investment level cannot be optimal since the cost of investment  $C'(0)$  is zero and the benefit from investing in capital is always positive, i.e.,  $\pi_i^i(K_i, K_j) > 0$ .

#### 4. INFINITE TIME HORIZON

In this section we prove the existence of a Nash solution to the game  $G(K_{10}, K_{20}, \infty)$  for every  $K_{10}$  and  $K_{20}$ . Replication of the finite time horizon proof is not possible. To see this note that we have defined a family of Lischitz functions  $B_{Li}([0, T])$ . Then we defined mappings  $\phi_i$  which, we were able to show, were continuous. Using this continuity and the compactness of  $B_{Li}([0, T])$  we were able to make use of the Tychonov theorem. In the infinite case,  $B_{Li}([0, \infty))$  is not compact. We therefore modify  $B_{Li}$  in a way to achieve compactness, and retain continuity.

Define the following family of functions

$$\Omega_{Li}([0, \infty)) = \{f \in C([0, \infty)) \mid f = e^{-rt}g \text{ and } g \in B_{Li}([0, \infty))\},$$

where  $C([0, \infty))$  is the family of continuous, bounded functions on  $[0, \infty)$ .

LEMMA 4.1.  $\Omega_{Li}([0, \infty))$  is a convex, compact subset of  $C([0, \infty))$ .

*Proof.* We make use of an extension of the Arzela Ascoli theorem which states the following:

Let  $M$  be an arbitrary topological space and  $A$  a bounded subset of  $C(M)$ . Then  $A$  is conditionally compact if and only if for every  $\epsilon > 0$  there is a finite collection  $E = \{E_1, \dots, E_n\}$  of sets with union  $M$  and points  $m_i \in E_i$

$i = 1, \dots, n$ , such that for  $i = 1, \dots, n$ ,  $\text{Sup}_{f \in A} \text{Sup}_{m \in E_i} |f(m_i) - f(m)| < \varepsilon$  (see Dunford and Schwartz [8], Chap. 4.)

From the definition of  $B_{L_i}([0, T])$  (see Section 3) it is evident that due to the fact that  $B_{L_i}$  is equiLipschitz, for every finite  $T$  there exists a collection  $E$  as required. Since the functions in  $B_{L_i}([0, \infty))$  are bounded by  $\bar{K}_i$ , for every given  $\varepsilon > 0$ , let  $T$  be such that  $e^{-rT} 2\bar{K}_i < \varepsilon$ . For this  $T$  define the collection  $E'$  as  $\{E_1, \dots, E_n, E_{n+1}\}$ , where  $E_{n+1} = [T, \infty)$ . It is clear that, for  $i = 1, \dots, n + 1$ , and  $m_i \in E_i$ ,

$$\text{Sup}_{f \in \Omega_{L_i}} \text{Sup}_{m \in E_i} |f(m_i) - f(m)| < \varepsilon$$

and thus  $\Omega_{L_i}$  is conditionally compact. It is cumbersome but straightforward to check that  $\Omega_{L_i}$  is closed and thus it is compact.

Define a function  $\phi_i: B_{L_j}([0, \infty)) \rightarrow B_{L_i}([0, \infty))$  as the best induced capital path of player  $i$  for a given capital path of  $j$  as in Section 3. Define a function  $\theta_i: \Omega_{L_j} \rightarrow \Omega_{L_i}$  such that for every  $f \in \Omega_{L_j}$

$$\theta_i(f) = e^{-rt} \phi_i(e^{rt} f). \tag{7}$$

The function  $\theta_i$  is well defined since by definition of  $\Omega_{L_j}$ ,  $e^{rt} f \in B_{L_j}$ . In order to prove its continuity we need the following definition and lemma:

**DEFINITION.** Let  $x_n, x_0, \in B_{L_i}([0, \infty))$ .  $x_n \rightarrow^* x_0$  iff for every finite  $T$   $\text{Sup}_{t < T} |x_n(t) - x_0(t)| \rightarrow 0$  as  $n \rightarrow \infty$ .

**LEMMA 4.2.**  $e^{-rt} x_n \rightarrow e^{-rt} x_0$  iff  $x_n \rightarrow^* x_0$ .

*Proof.* Clearly if  $e^{-rt} x_n \rightarrow e^{-rt} x_0$  then for every finite  $T$   $\text{sup}_{t \leq T} |e^{-rt} x_n - e^{-rt} x_0| \rightarrow_{n \rightarrow \infty} 0$  and thus  $\text{sup}_{0 < t < T} |x_n(t) - x_0(t)| \rightarrow_{n \rightarrow \infty} 0$ . Conversely, since  $x_n$  are bounded for every given  $\varepsilon > 0$ , there is  $T_1$  sufficiently large such that  $\text{sup}_{t > T_1} |e^{-rt} x_n - e^{-rt} x_0| < \varepsilon/2$ . For sufficiently large  $n$ ,  $\text{Sup}_{t < T_1} |e^{-rt} x_n - e^{-rt} x_0| < \varepsilon/2$ . Therefore for every  $\varepsilon > 0$ , there is  $T_1$  and sufficiently large  $N$  such that for every  $n \geq N$ ,  $\text{sup}_{t < \infty} |e^{-rt} x_n - e^{-rt} x_0| < \varepsilon$ .

**ASSUMPTION 4.**  $|\pi_i^j|$  is bounded, i.e.,  $|\pi_i^j| \leq L_i$  for some  $L_i > 0$  and  $C_i''$  is bounded from below, i.e.,  $C_i'' > \varepsilon_i$  for some  $\varepsilon_i > 0$ .

**LEMMA 4.3.**<sup>3</sup> Under Assumptions 1–4 the functions  $\theta_i$  as defined in (7) are continuous with respect to the metric  $\|f - g\| = \text{Sup}_t |f(t) - g(t)|$ .

*Proof.* Using Lemma 4.2 we need to show that given a converging sequence  $K_2^n \rightarrow^* K_2^0$ , the corresponding sequence  $K_1^n = e^{rt} \theta_1(e^{-rt} K_2^n)$  satisfies  $K_1^n \rightarrow^* K_1^0$ , where  $K_1^0 = e^{rt} \theta_1(e^{-rt} K_2^0)$ .

<sup>3</sup> We are thankful to Dov Samet for pointing out this method of proof to us.

Without loss of generality, taking subsequences if necessary, we can assume that  $K_1^n \rightarrow^* J$ . We wish to show that  $J = K_1^0$ .

The solution of  $K_1^0(t)$  following the procedure outlined in Lemma 2 is

$$K_1^0(t) = \xi + \int_0^t e^{-\delta_1(t-s)}(C_1')^{-1} \left\{ \int_s^\infty \pi_1^1(K_1^0(\tau), K_2^0(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds. \tag{9}$$

Note that the inner infinite integral is bounded by  $L/(r + \delta)$ , where  $L$  is defined in Assumption 3.

*Step 1.* Observe the following expressions:

$$\int_0^t e^{-\delta_1(t-s)}(C_1')^{-1} \left\{ \int_s^\infty \pi_1^1(J(\tau), K_2^n(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds, \tag{10}$$

$$\int_0^t e^{-\delta_1(t-s)}(C_1')^{-1} \left\{ \int_s^\infty \pi_1^1(J(\tau), K_2^0(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds, \tag{10a}$$

where  $J(\tau)$  is the value of the function  $J$  (the limit of  $K_1^n$ ) at time  $\tau$ . For a given  $t$ , the difference between (10) and (10a) tends to zero as  $n \rightarrow \infty$ .

This is true since, by Assumption 4,  $[(C_1')^{-1}]'$  and  $\pi_1^{12}$  are bounded and so as  $n \rightarrow \infty$ ,

$$\int_s^\infty |\pi_1^1(J(\tau), K_2^n(\tau)) - \pi_1^1(J(\tau), K_2^0(\tau))| e^{-(r+\delta_1)(\tau-s)} d\tau \rightarrow 0.$$

*Step 2.* Define the following expressions:

$$J - \int_0^t e^{-\delta_1(t-s)}(C_1')^{-1} \left\{ \int_s^\infty \pi_1^1(J(\tau), K_2^n(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds, \tag{11}$$

$$K_1^n - \int_0^t e^{-\delta_1(t-s)}(C_1')^{-1} \left\{ \int_s^\infty \pi_1^1(K_1^n(\tau), K_2^n(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds. \tag{11a}$$

The difference between (11) and (11a) tends to zero as  $n \rightarrow \infty$ . This is true since  $K_1^n \rightarrow^* J$  and by Assumption 4,  $[(C_1')^{-1}]'$  and  $\pi_1^{11}$  are bounded. Since (11a) is identically zero, for a given  $t$ , by definition of  $K_1^n$ , it follows that expression (11) tends to zero when  $n \rightarrow \infty$ .

*Step 3.* The second term in expression (11) tends to  $J$  and to expression (10a) as  $n \rightarrow \infty$ . Thus

$$J = \int_0^t e^{-\delta_1(t-s)}(C_1')^{-1} \left\{ \int_s^\infty \pi_1^1(J(\tau), K_2^0(\tau)) e^{-(r+\delta_1)(\tau-s)} d\tau \right\} ds$$

since the solution of (9) is unique, it follows that  $J = K_1^0$ .

**THEOREM 2.** *The differential game  $G(K_{10}, K_{20}, \infty)$  satisfying Assumptions 3 and 4 has a Nash equilibrium solution for any initial conditions  $K_{10}$  and  $K_{20}$ .*

*Proof.* The proof follows the proof of Theorem 1, where  $\Omega_{Li}$ , Lemmas 4.1 and 4.3 replace  $B_{Li}$ , Lemma 3.1 and 3.2, respectively. Q.E.D.

### 5. STATIONARY EQUILIBRIUM AND ITS PROPERTIES

In this section we show the existence of a stationary equilibrium, discuss the concept of a Nash equilibrium manifold and investigate the properties of the stationary equilibrium.

**PROPOSITION 5.1 (Existence).** *Under Assumptions 1 and 2 there exists a stationary Nash equilibrium point  $(K_1^*, K_2^*)$ .*

*Proof.* Consider the maximization problem for firm in which the stock  $K_j$  of firm  $j$  is constant, i.e.,  $K_j(t) = \bar{K}_j$ . This problem can be solved using standard control theory as follows:

The necessary conditions are

$$\dot{\lambda}_i - r\lambda_i = -\partial H_i / \partial K_i = -\partial \pi_i / \partial K_i + \lambda_i \delta_i, \tag{12}$$

$$\partial H_i / \partial I_i = 0 = -C'_i(I_i) + \lambda_i. \tag{13}$$

Differentiating Eq. (13) with respect to time, and substituting  $\lambda_i$  and  $\dot{\lambda}_i$  from (12) and (13) yields the following equation

$$C''_i \dot{I}_i = (r + \delta_i) C'_i - \pi'_i(K_i, \bar{K}_j), \tag{14}$$

where  $\pi'_i$  denotes  $\partial \pi_i / \partial K_i$ .

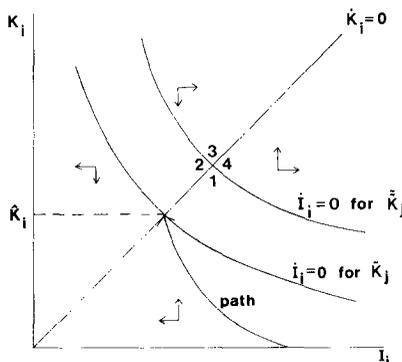


FIG. 1.  $\dot{K}_i = 0$  is given by  $I_i = \delta_i K_i$  and  $\dot{I}_i = 0$  is given by  $(r + \delta_i) C'_i(I_i) = \pi'_i(K_i, \bar{K}_j)$ .

The solution to Eqs. (14) and (1) can be depicted on the  $(K_i, I_i)$  phase diagram. It is straightforward to check that the phase diagram is as in Fig. 1.

**LEMMA 5.1.** *There exists a unique intersection point between  $\dot{K}_i = 0$  and  $\dot{I}_i = 0$ , and this intersection is a saddle point.*

*Proof.* The proof is straightforward. See, for example, Gould [13].

It follows that given  $K_j(t) = \bar{K}_j$  for any initial point  $K_i(0)$  there exists a unique optimal path for firm  $i$  which converges to  $\hat{K}_i$ .  $\hat{K}_i$  is thus the stationary optimal stock for firm  $i$  given  $K_j(t) = \bar{K}_j$ .

The point at which both Eqs. (1) and (14) vanish yields an implicit equation for  $\hat{K}_i$  as a function of  $\bar{K}_j$ . This equation is given by

$$(r + \delta_i) C'_i(\delta_i \hat{K}_i) = \pi_i^i(\hat{K}_i, \bar{K}_j). \tag{15}$$

Figure 1 depicts a case in which  $\bar{K}_j > \bar{K}_i$  and  $\pi_i^{i2} = \partial^2 \pi_i / \partial K_1 \partial K_2 > 0$ , or the case where both inequalities are reversed.

Assumption 1 and Eq. (1) guarantee that  $K_i(t)$  is bounded from above by  $\bar{K}_i = \bar{I}_i / \delta_i$ .

Define a function  $\phi_i: [0, \bar{K}_j] \rightarrow [0, \bar{K}_i]$  (for  $i \neq j, i, j = 1, 2$ ) such that

$$\phi_i(\bar{K}_j) = \hat{K}_i, \tag{16}$$

where  $\phi_i$  is the solution of Eq. (15). Thus  $\phi_i$  assigns for each constant level of  $\bar{K}_j$  the stationary solution of firm  $i$ . The continuity of  $C_i$  and  $\pi_i^i$  implies the continuity of the functions  $\phi_i$ . Define a function  $\phi$  from  $[0, \bar{K}_1] \times [0, \bar{K}_2]$  to itself such that

$$\phi(K_1, K_2) = (\phi_1(K_2), \phi_2(K_1)); \tag{17}$$

$\phi$  is a continuous function from a compact convex set into itself, thus using Brouwer fixed point theorem there exists  $K_1^*, K_2^*$  such that

$$(K_1^*, K_2^*) = \phi(K_1^*, K_2^*) = (\phi_1(K_2^*), \phi_2(K_1^*)).$$

Thus  $K^* = (K_1^*, K_2^*)$  satisfies the condition for a stationary Nash equilibrium point for the game  $G$ . Q.E.D.

Note that  $\phi_i$  is *not* a best response or “reaction function.” The function  $\phi_i$  is not defined on the strategy space but rather on the state space. If firm 1 is at  $K_1^*$  for the rest of the game, only then the best strategy for player 2 is to converge to  $\phi_2(K_1^*)$ .

Let  $\pi^{ij}$  denote  $\partial^2 \pi / \partial K_i \partial K_j$ . The following assumption, in addition to Assumptions 1 and 2, are sufficient for uniqueness of the stationary equilibrium.

**ASSUMPTION 5.**  $\pi_i(K_1, K_2)$ ,  $i = 1, 2$ , satisfy the following inequality for all  $K_1$  and  $K_2$ ,

$$\pi_1^{11}\pi_2^{22} > \pi_1^{12}\pi_2^{12}$$

and  $\pi_i^{12} \neq 0$  for  $i = 1, 2$ , and all  $K_1$  and  $K_2$ . Note that in the symmetric case when  $\pi_1 = \pi_2 = \pi$ , the assumption is a concavity assumption on  $\pi$ .

**PROPOSITION 5.2 (Uniqueness).** Under Assumptions 1, 2, and 5 the stationary equilibrium point is unique.

*Proof.* Since  $\pi_i^{ii} < 0$ , the sign of  $\phi'_i$  is the same as the sign of  $\pi_i^{12}$ . If  $\pi_1^{12}$  and  $\pi_2^{12}$  have opposite signs, the equilibrium point whose existence is guaranteed by Proposition 2 is necessarily unique.

If  $\pi_i^{12} > 0$  for  $i = 1, 2$ , then it is sufficient to prove that at any equilibrium point  $(\phi_1^{-1})' > \phi_2'$ . Since  $\phi$  is the solution of (15), this last condition is equivalent to the following condition:

$$(\delta_1(r + \delta_1) C_1'' - \pi_1^{11})(\delta_2(r + \delta_2) C_2'' - \pi_2^{22}) > \pi_1^{12}\pi_2^{12}. \tag{18}$$

If, however,  $\pi_i^{12} < 0$  for  $i = 1, 2$ , then it suffices to show that  $(\phi_1^{-1})' < \phi_2'$ . As before, this is equivalent to condition (18). Since Assumption 5 holds, then necessary (18) holds and the equilibrium point is unique. Q.E.D.

**PROPOSITION 5.3 (Conditional local stability).** Under assumption 1, 2, and 5 the stationary equilibrium point is conditionally locally asymptotically stable.

*Proof.* What we need to show is that the Jacobian matrix of the following system has two positive and two negative (real parts of the) eigenvalues at the equilibrium point.

$$\dot{K}_1 = I_1 - \delta_1 K_1, \tag{19}$$

$$\dot{K}_2 = I_2 - \delta_2 K_2, \tag{19a}$$

$$C_1'' \dot{I}_1 = (r + \delta_1) C_1' - \pi_1^1(K_1, K_2), \tag{19b}$$

$$C_2'' \dot{I}_2 = (r + \delta_2) C_2' - \pi_2^2(K_1, K_2). \tag{19c}$$

If  $\Delta$  is an eigenvalue, it is straightforward to check that  $\Delta$  has to satisfy the following condition:

$$f(\Delta) = \pi_1^{12}\pi_2^{12}/C_1''C_2''. \tag{20}$$

Where  $f(\Delta) = f_1(\Delta)f_2(\Delta)$  and  $f_i(\Delta)$  is given by

$$f_i(\Delta) = (r + \delta_i - \Delta)(\delta_i + \Delta) - \pi_i^{ii}/C_i''. \tag{21}$$

It is clear that  $\lim_{\Delta \rightarrow \pm\infty} f_i(\Delta) = -\infty$  and thus  $\lim_{\Delta \rightarrow \pm\infty} f(\Delta) = \infty$ . In addition  $f(\Delta)$  achieves a local maximum at  $\Delta = r/2$ , and the equation  $f_i(\Delta) = 0$  has two real roots, one positive and one negative. The function  $f(\Delta)$  has one maximum at positive  $\Delta$  and two minima, one at positive  $\Delta$  and another negative. A necessary and sufficient condition for Eq. (20) to have two positive and two negative roots is that  $f(0) > \pi_1^{12}\pi_2^{12}/C_1''C_2''$ . This condition is exactly Eq. (18) which holds if Assumption 5 is valid.

From a well-known theorem of differential equations there exists a two-dimensional manifold  $S$  such that the solution of Eqs. (1) and (14) starting on the manifold, converges to the equilibrium point. See, for example, Coddington and Levinson [7, Chap. 13]. Q.E.D.

Define the set of  $K(S)$  as the following projection of  $S$ , i.e.,

$$K(S) = \{K \in \{[0, \bar{K}_1] \times [0, \bar{K}_2]\} \mid \text{there exists } I = (I_1, I_2) \text{ such that } (K, I) \in S\}.$$

We now have the following corollary: For every initial condition  $K_0 \in K(S)$ , the game  $G(K_0, \infty)$  has a solution which converges to the stationary equilibrium point. To see this, note that by definition of  $K(S)$ , for  $K_0$  there exists a pair  $I_0 = (I_1(0), I_2(0))$  such that  $(K_0, I_0) \in S$  and therefore there exists a unique path which starts at  $(K_0, I_0)$  and ends at  $(K^*, I^*)$ . Since along this path conditions (1) and (14) are satisfied for  $i = 1, 2$  we only have to show that the transversality conditions are satisfied. It will then follow that  $I_i(t)$  is the best response for  $I_j(t)$  since Assumptions 1 and 2 guarantee the sufficiency of the necessary conditions.

The transversality condition for control problems with infinite horizons that were proven by Michel [18] are that the discounted Hamiltonian vanishes as  $t$  approaches infinity. This is satisfied in our case since the instantaneous profit function is bounded and at the stationary equilibrium  $I_i^* = \delta_i K_i^*$  and  $\lambda$  is bounded.

Thus the manifold  $S$  can be described as a *Nash equilibrium manifold* since for any initial condition  $K_0$  in its projection there exist  $I_0$  such that there exists a Nash solution to the game that lies on the manifold and converges to a steady state.

In the next section, we investigate the spanning range of this manifold (or its continuation).

## 6. CHARACTERIZATION AND CONVERGENCE OF THE NASH SOLUTION

In this section we investigate the properties of the Nash solution. In particular we examine its convergence properties.

The analysis involves phase diagrams where the boundaries are

nonstationary. For the pioneering work on this subject see Kamien and Schwartz [15]. For further work on this subject see Muller [19].

Consider Fig. 1 which depicts the  $(K_i, I_i)$  phase diagram. Define the movement of  $\dot{I}_i = 0$  from  $\tilde{K}_j$  to  $\tilde{K}_j$  as "up." Whether the  $\dot{I}_i = 0$  boundary moves up or its reverse (down) depends on the cross partial derivative of the revenue function, and on the sign of  $\dot{K}_j$ .

**LEMMA 6.1.** *Consider the game  $G(K_{10}, K_{20}, \infty)$  satisfying Assumptions 3–5 and the function  $\phi_i$  as defined in Section 4. If  $\lim_{t \rightarrow \infty} K_j(t) = K_j^*$  and  $K_i(t) = \phi_i(K_j(t))$  then  $\lim_{t \rightarrow \infty} K_i(t) = K_i^*$ , where  $(K_i^*, K_j^*)$  is the unique stationary equilibrium point.*

*Proof.* What we have to show is that if one player converges to the stationary equilibrium point then the induced capital path of the best response of the second player will converge as well.

*Step 1.* Assume there exists a finite  $T$  such that  $K_j(t)$  is monotonic on  $[T, \infty)$ . We first claim that  $K_i(t)$  is either monotonic or single peaked on  $[T, \infty)$ . Consider Fig. 2. For the path  $K_i(t)$  to have an extremum point, it has to cross the  $\dot{K}_i = 0$  line. Without loss of generality, we assume that the path is currently in region 2. Crossing from region 2 to region 1 is impossible. The only way to cross the  $\dot{K}_i = 0$  line is for the  $\dot{I}_i = 0$  boundary to move "down" and to catch up with the path. Once it crosses the path, the latter is in region 3 and it can now cross the  $\dot{K}_i = 0$  line to region 4. The path is now depicted in Fig. 3. We now have to show that the path cannot have another extremum unless  $\dot{K}_j$  changes sign which cannot happen by our monotonicity assumption of step 1. The path cannot cross from region 4 to region 3, therefore the  $\dot{I}_i = 0$  boundary which has moved down has to change its direction, catch up with the path so that the path will be again in region 1

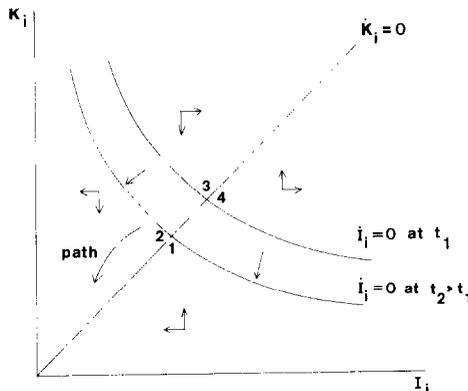


FIGURE 2

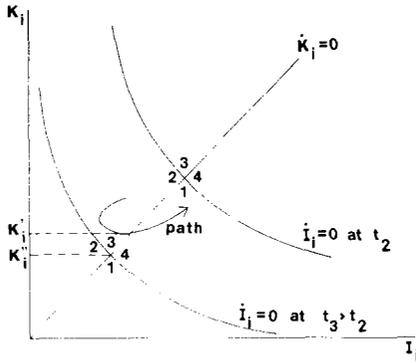


FIGURE 3

and the intersection with  $\dot{K}_i = 0$  will be made possible. The boundary  $\dot{I}_i = 0$  is given by  $(r + \delta_i) C'_i(I) = \pi'_i(K_i, K_j)$ . It can change direction only if  $\dot{K}_j$  changes sign. Since our assumptions rule out going out of business (see our discussion in Section 3) the path  $K_i$  does not tend to zero. By standard arguments (see, e.g., Gould) the path  $K_i$  does not tend to infinity. Thus it converges to a stationary equilibrium point. Its uniqueness guarantees that  $K_i(t)$  will converge to  $K_i^*$ .

*Step 2.* Assume that there does not exist a finite  $T$  such that  $K_j(t)$  is monotonic on  $[T, \infty)$ . Thus for any  $t$ , there exists  $\tau > T$  such that  $K_j(\tau)$  is an extremum point.

For a given path  $K_j(t)$ ,  $j = 1, 2$ , define a *cycle* as the path of  $K_j(t)$  between two consecutive extremal points. Let the *amplitude* of a cycle be the difference between the maximum and the minimum of  $K_j(t)$  in the cycle. Note that the arguments in step 1 can now be applied to any cycle of  $K_j$ , i.e.,  $\dot{K}_i$  cannot change sign more than once without  $\dot{K}_j$  changing sign at least once. Since  $K_j(t)$  tends to  $K_j^*$ , the amplitude of its cycles tend to zero as time tends to infinity. Using the phase diagram of Fig. 3, let  $\hat{K}_i$  be the level of capital at the intersection of the curve  $\dot{I}_i = 0$  and the line  $\dot{K}_i = 0$ . Changes in  $K_j$  will induce changes in the  $\dot{I}_i = 0$  and therefore in  $\hat{K}_i$ . Define the cycles and amplitude of  $\hat{K}_i$  as before. From Eq. (15) which describes  $\hat{K}_i$  as a function of  $K_j$  and the assumption that  $|\pi_i^{ij}|$  is bounded, we conclude that since the amplitudes of the cycles of  $K_j$  tends to zero, so do the amplitudes of  $\hat{K}_i$  as time tends to infinity. In Fig. 3, let  $\hat{K}_i$  denote the level of capital when  $K_i$  achieves a minimum as depicted. Observe that necessarily  $\hat{K}_i$  is smaller than  $\bar{K}_i$ , since intersection cannot occur between zones two and one. Thus the  $\dot{I}_i = 0$  curve has to be *below* the path for intersection to occur. Thus, the amplitudes of the cycles of  $K_i$  can be bounded using the amplitudes of the cycles of  $\hat{K}_i$ , which tend to zero. Thus, the amplitudes of

the cycles of  $K_i(t)$  tend to zero as well. The uniqueness of the stationary point guarantees that  $K_i(t)$  tends to  $K_i^*$ .

**THEOREM 3.** *The differential game  $G(K_{10}, K_{20}, \infty)$  satisfying Assumptions 3–5 has a Nash equilibrium solution that converges to the stationary equilibrium point for every initial condition  $K_{10}$  and  $K_{20}$ .*

*Proof.* Let

$$B_{L_i}^* = \{f \in B_{L_i}([0, \infty)) \mid \lim_{t \rightarrow \infty} f(t) = K_i^*\}.$$

Lemma 6.1 assures us that the range of the function  $\phi_i$  is  $B_{L_i}^*$ . In the same fashion we can define  $\Omega_i^*$  (as in Section 4). It can be verified that  $\Omega_i^*$  is conditionally compact (since it is a subset of a conditionally compact set) is closed and convex. Thus we can make use of the Schauder–Tychonov fixed-point theorem. Q.E.D.

The existence of the stationary manifold  $S$  guarantees that the only convergence to  $K_1^*$  and  $K_2^*$  is through the manifold. Thus a corollary of Theorem 3 is that if  $S'$  is the continuation of  $S$  on the  $(K_1, K_2)$  plane,  $S'$  spans the entire  $(K_1, K_2)$  plane. We thus have

**COROLLARY.** *The stationary equilibrium point  $(K_1^*, K_2^*)$  is conditionally globally asymptotically stable.*

The proofs of existence and global stability can be extended to the multifirm case. The extension to the multicapital case is considerably more difficult. In addition, we have shown existence only. Thus, it is possible that other Nash equilibria which are not globally stable exist as well.

#### REFERENCES

1. K. J. ARROW, Optimal capital policy, the cost of capital and myopic decision rules, *Ann. Inst. Statist. Math.* **16** (1964), 21–30.
2. K. J. ARROW, Optimal capital policy with irreversible investment, in "Value Capital and Growth" (J. Wolfe, Ed.), Edinburgh Univ. Press, Edinburgh, 1968.
3. D. F. BAUM, Existence theorems for LaGrange control problems with unbounded time domain, *J. Optim. Theory Appl.* **19** (1976), 89–116.
4. W. A. BROCK, Differential games with active and passive variables, in "Mathematical Economics and Game Theory" (R. Hahn and O. Moeschlin, Eds.), Springer-Verlag, Berlin/New York, 1977.
5. W. A. BROCK AND J. A. SCHEINKMAN, Global asymptotic stability of optimal control systems with applications to the theory of economic growth, *J. Econom. Theory* **12** (1976), 164–190.
6. D. CASS AND K. SHELL, The structure and stability of competitive dynamical systems, *J. Econom. Theory* **12** (1976), 31–70.

7. CODDINGTON AND LEVINSON, "Theory of Ordinary Differential Equation," McGraw-Hill New York, 1955.
8. N. DUNFORD AND J. T. SCHWARTZ, "Linear Operators," Interscience, New York, 1957.
9. C. FERSHTMAN, Goodwill and market share in oligopoly, *Economica* (1984), in press.
10. C. FERSHTMAN AND E. MULLER, "Capital Accumulation and Bargaining Power in Stable Colusive Markets, working paper, Northwestern Univ., Evanston, Ill., 1983.
11. M. T. FLAHERTY, Dynamic limit pricing, barriers to entry, and rational firms, *J. Econom. Theory* **23** (1980), 160-182.
12. A. FRIEDMAN, Differential games, in "Regional Conference Series in Mathematics," No. 18, Amer. Math. Soc., Providence, R. I., 1974.
13. J. P. GOULD, Diffusion processes and optimal advertising policy, in "Microeconomic Foundation of Employment and Inflation Theory" (E. Phelps *et al.*, Eds.), Norton, New York, 1970.
14. A. HAURIE AND G. LEITMANN, On the global asymptotic stability of equilibrium solutions for open loop differential games, *J. Large Scale Systems* (1983), in press.
15. M. I. KAMIEN AND N. L. SCHWARTZ, Optimal capital accumulation and durable good production, *Z. National Okonomie* **37** (1979), 25-43.
16. B. LEE AND L. MARKUS, "Foundations of Optimal Control Theory," Wiley, New York 1967.
17. F. E. KYDLAND, Equilibrium solutions in dynamic dominant player models, *J. Econom. Theory* **15** (1977), 307-324.
18. P. MICHEL, On the transversality condition in infinite horizon optimal problems, *Econometrica* **50** (1982), 975-985.
19. E. MULLER, Trial-awareness advertising decisions: A control problem with phase diagrams with nonstationary boundaries, *J. Econom. Dynamics and Control* (1984), in press.
20. M. NERLOVE AND K. J. ARROW, Optimal advertising policy under dynamic conditions, *Economica* **29** (1962), 129-142.
21. J. F. REINGANUM, A class of differential games for which the closed loop and open loop Nash equilibria coincide, *J. of Optim. Theory Appl.* **36** (1982), 253-262.
22. R. C. SCALZO, *N*-person linear quadratic differential games with constraints, *SIAM J. Control* **12** (1974), 419-425.
23. R. C. SCALZO AND S. A. WILLIAM, On the existence of a Nash equilibrium point for *N*-person differential games, *Appl. Math. Optim.* **2** (1976), 271-278.
24. M. SPENCE, Investment strategy and growth in new markets, *Bell. J. Econom.* **10** (1979), 1-19.
25. R. J. WILLIAMS, Mixed strategy solutions for *N*-person quadratic games, *J. Optim. Theory Appl.* **30** (1980), 569-582.
26. D. J. WILSON, Differential games with no information, *SIAM J. Control* **15** (1977), 233-246.